

## **Create the Home of Your Dreams**

Instead of waiting for the perfect house to come along, why not create the home of your dreams? From a new kitchen to a top-to-bottom makeover, renovation loans offer flexibility to choose your own remodeling adventure.

- Home sale price and renovation costs are included in one mortgage
- Choose your own contractor to create a scope of work for your upgrades
- Bring as little as 5% down, 3% for some first-time homebuyers
- · Renovations can start the day after closing

With just one loan and one monthly payment, paying for your home improvement will be easier than you ever imagined. You don't need to know anything about renovation, you just need to know us.



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4723 Butler St, Suite 1 Pittsburgh PA 15201





## 228 McKinley Ave, Pittsburgh, PA 15202 Renovation Loan Possible Scenerio

Price of Home	\$185,000.00
Renovation Estimates:	
Flooring	\$6,000.00
Painting	\$4,000.00
Kitchen	\$22,000.00
Powder Room	\$5,000.00
Bathroom	\$10,000.00
Lighting	\$3,000.00
3rd Floor Drywall	\$6,000.00
Other / Contingency	\$6,500.00
	\$62,500.00
Total Cost of Home + Renovation	\$247,500.00
After Repaired Value (ARV)	\$275,000.00
10% down Renovation Loan	\$247,500.00

## **HOME ESTIMATE**

#### **ESTIMATE FOR** 228 McKinley Avenue, Pittsburgh, PA 15202

#### **CHRISTA ROSS**

724-309-1758 christa@greenhomespgh.com





#### **BUYER'S CONVENTIONAL LOAN INFORMATION**

Estimated Closing Date: 12/30/2022

HOUSE PRICE: \$275,000.00

10% DOWN PAYMENT: \$27,500.00

30 YEAR LOAN AT 6.5%: \$247,500.00

APR: 6.955%

#### MONTHLY PAYMENT INFORMATION

PRINCIPAL & INTEREST: \$1,564.37
HOMEOWNERS INS.: \$229.17
MONTHLY PROPERTY TAX: \$348.16
PMI: \$92.81

TOTAL PITI: \$2,234.51

#### **PREPAID COSTS**

 14 MONTHS OF INSURANCE:
 \$3,208.33

 4 MONTHS OF TAXES:
 \$1,392.64

 15 DAYS OF INTEREST:
 \$661.13

 TOTAL PREPAID COSTS:
 \$5,262.10

## **CLOSING COSTS**

 FIXED COSTS:
 \$13,242.45

 PREPAID COSTS:
 \$5,262.10

 TOTAL CLOSING COSTS:
 \$18,504.55

 DOWN PAYMENT:
 \$27,500.00

 BRING TO CLOSING:
 \$46,004.55

This estimate is provided for informational purposes only, based upon the above proposed purchase price, type of financing and projected closing date, has been prepared to assist in computing costs. Amounts will vary depending upon differences between actual and estimated repairs that may occur in the transaction, assessments, liens, impound accounts, charges by lenders, escrow companies, title insurers and other service providers and other items. Not all liens may yet have been identified. Neither Broker, Agent nor PalmAgent guarantee, and essumes no responsibility for the accuracy, timeliness, correctness, or completeness of the above information. Any conclusions that users draw from the information presented here are their own and are not to be attributed to the Broker, Agent or PalmAgent is not a financial institution engaged in mortgage lending and/or loan originations. The interest rates listed are for exemplary purposes only. All numbers are estimates and should be viewed as such. Total monthly payment identified includes PITI (Principal, Interest, Taxes and Insurance). Final numbers should be obtained from your lending institution prior to closing. By signing below client acknowledges that client has read, understands and agrees to this Disclaimer.

 Sign(X)
 Date:
 Sign(Y)



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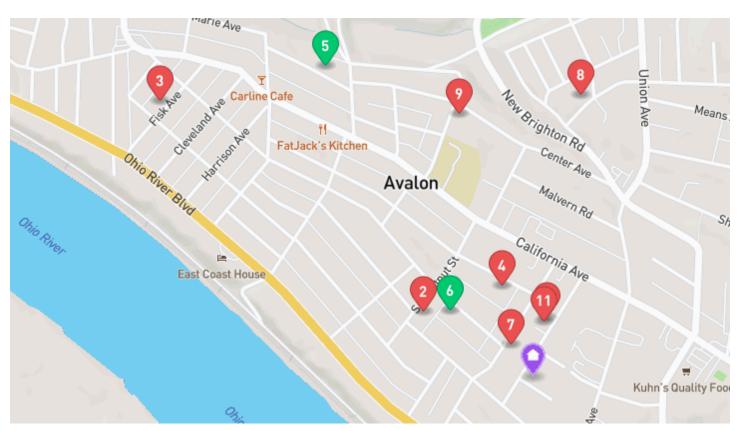
5807 Penn Avenue Pittsburgh, PA 15206







## **After Repaired Value Comparable Listings**



STATUS:	s	= SOLD	A	= ACTIVE

	MLS#	STATUS	ADDRESS	BEDS	BATHS	SQFT	PRICE
1	Subject	•	228 Mckinley Ave	4	1.00	2,032	-
2	1568377	S	232 S Chestnut Street	4	2.10	-	\$335,000
3	1546400	S	211 Fisk Avenue	5	3.10	2,370	\$300,000
4	1558806	S	838 Taylor Ave	5	2.00	2,226	\$287,500
5	1574887	A	537 Marie Avenue	4	1.20	1,875	\$274,900
6	1575745	A	818 Florence Avenue	5	2.10	-	\$270,000
7	1538261	S	300 Elizabeth Ave	3	1.10	-	\$262,000
8	1548533	S	837 Chester Ave	4	3.00	-	\$260,000
9	1555187	S	442 N School St	3	2.10	1,782	\$250,000
10	1553718	S	321 Mckinley Ave	4	1.00	1,944	\$225,000
11	1570796	S	319 McKinley Ave	4	1.10	-	\$214,900

## **Sold Property Analysis**

## **Averages**

101.2%

Homes sold for an average of 101.2% of their list price.

24 Days on market

It took an average of 24 days for a home to sell.

## **Analysis**

Averages	\$268,087	\$266,800	99.52%	24	\$128
319 McKinley Ave	\$224,900	\$214,900	95.55%	19	-
321 Mckinley Ave	\$230,000	\$225,000	97.83%	28	\$116
442 N School St	\$230,000	\$250,000	108.70%	4	\$140
837 Chester Ave	\$249,900	\$260,000	104.04%	5	-
300 Elizabeth Ave	\$259,900	\$262,000	100.81%	3	-
838 Taylor Ave	\$310,000	\$287,500	92.74%	40	\$129
211 Fisk Avenue	\$300,000	\$300,000	100.00%	25	\$127
232 S Chestnut Street	\$340,000	\$335,000	98.53%	75	-
ADDRESS	ORIG LIST PRICE	SOLD PRICE	% OF ORIG LIST PRICE	DOM	\$ PER SQFT



## **Comparable Property Statistics**

## 8 Sold Listings

LOWEST	AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM
\$214,900	\$266,800	\$335,000	\$128	24

## Active Listings

LOWEST	AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM
\$270,000	\$272,450	\$274,900	\$147	40



## 232 S Chestnut Street Avalon, Pennsylvania 15202

MLS #1568377

## \$335,000

**SOLD** 10/14/22



4 Beds 2.10 Baths Days on market: 75 Year Built 1896



### **Details**

Prop Type: ["Residence/

Single Family"]

County: Allegheny-North

Area: Avalon

Style: 3 or More Stories

Full baths: 2.0

Half baths: 1.0 Acres: 0.1056

Lot Size (sqft): 40

Garages: 2

List date: 7/29/22

**Sold date:** 10/14/22

**Off-market date:** 10/12/22 **Updated:** Oct 15, 2022 8:52

ΑM

List Price: \$329,900

Orig list price: \$340,000

#### **Features**

Architecture: Colonial

Basement: 1

**Basement Description:** 

**FULLUNF** 

Baths Full Locations: Upper

**Baths Partial Locations:** 

Main

Construction: Frame

**Construction Type:** Existing

Cooling: Central

Floors: Hard Wood, Tile, Wall

to Wall

Heat Fuel: Gas

Heat: Forced Air

Inclusions: Auto Door on Garage, Dishwasher, Gas Stove, Microwave Oven, Multi-Pane Windows, Refrigerator, Screens, Wall to

Wall Carpet, Window

**Treatments** Insulation: Yes

**Parking Description:** 

**Detached Garage** 

Pool: false Roof: Asphalt

Taxes: \$2,931

School District: Northgate

School Transportation: false

Sewage: Public Short Sale: No. Water: Public



## 232 S Chestnut Street Avalon, Pennsylvania 15202

MLS #1568377

\$335,000

**SOLD** 10/14/22



Year Built 1896



























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## 211 Fisk Avenue Avalon, Pennsylvania 15202

#### MLS #1546400

## \$300,000

**SOLD** 5/25/22



**5** Beds **3.10** Baths Year Built 1906

2,370 Sq. Ft. (\$127 / sqft) Days on market: 25



#### **Details**

Prop Type: ["Residence/

Single Family"]

County: Allegheny-North

Area: Avalon

Style: 3 or More Stories

Full baths: 3.0

Half baths: 1.0

Acres: 0.0844

Lot Size (sqft): 37

List date: 4/1/22

Sold date: 5/25/22

Off-market date: 4/26/22

Updated: May 27, 2022 5:07

AM

List Price: \$300,000 Orig list price: \$300,000

Taxes: \$7,507

School District: Northgate

#### **Features**

**Architecture:** Victorian

Basement: 1

Basement Access: Walk Up

**Basement Description:** 

unfinid

Baths Full Locations: Upper

**Baths Partial Locations:** 

Main

Construction: Vinyl

**Construction Type:** Existing

**Cooling:** Electric Floors: Tile, Vinyl

Heat Fuel: Gas

Heat: Forced Air

**Inclusions:** Dishwasher, Disposal, Gas Cook Top, Gas Stove, Kitchen Island, Microwave Oven, Multi-Pane Windows, Refrigerator,

Washer/Dryer, Window

**Treatments** 

**Parking Description: Detached Garage** 

Roof: Asphalt Sewage: Public Short Sale: No

Sq Ft Source: Tax Record

Water: Public

#### Remarks

Welcome home to this spacious 5 bedroom, 3.5 bath home with plenty of charm, natural light, large front porch and an eat in kitchen great for entertainment! Enter into the huge entry way surrounded by judges paneling, stained glass, pocket



## 211 Fisk Avenue Avalon, Pennsylvania 15202

MLS #1546400

**2,370** Sq. Ft. (\$127 / sqft)

Days on market: 25

\$300,000

**SOLD** 5/25/22



**5** Beds **3.10** Baths Year Built **1906** 







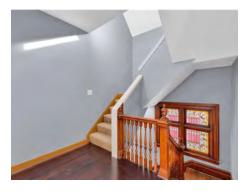


















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## 838 Taylor Ave Avalon, Pennsylvania 15202

#### MLS #1558806

## \$287,500

**SOLD** 8/30/22



5 Beds 2.00 Baths Year Built 1901

2,226 Sq. Ft. (\$129 / sqft) Days on market: 40



#### **Details**

Prop Type: ["Residence/

Single Family"]

County: Allegheny-North

Area: Avalon

Style: 3 or More Stories

Full baths: 2.0 Acres: 0.1522

Lot Size (sqft): 0.15

Garages: 1

List date: 6/8/22 Sold date: 8/30/22

Off-market date: 7/18/22 Updated: Sep 1, 2022 10:29

AM

List Price: \$298,500 Orig list price: \$310,000

**Taxes:** \$3,577

School District: Northgate

#### **Features**

Basement: 1

Basement Access: Walk Up **Basement Description:** Large

Baths Full Locations: Main

**Baths Partial Locations:** 

Upper

Construction: Frame, Vinyl

**Construction Type:** Existing

Cooling: Window A/C Floors: Hard Wood, Tile

Heat Fuel: Gas

Heat: Forced Air

Inclusions: Dishwasher, Gas

Stove, Microwave/ Convection Oven Combo,

Refrigerator, Washer/Dryer,

Window A/C, Window

**Treatments** 

**Parking Description:** 

**Detached Garage** 

Roof: Asphalt

School Transportation: false

Sewage: Public Short Sale: No

Sq Ft Source: Tax Record

Water: Public

#### Remarks

You are going to fall in love with this amazing 5 Bedroom 2 full bath Avalon beauty! A perfect blend of modern updates and timeless charm & characterthis home has it all! Parking is never an issue with off street parking for several cars PLUS an oversized one car garage. Youll enjoy not one but THREE out door living areas PLUS a beautiful level back yard. Upon



## 838 Taylor Ave Avalon, Pennsylvania 15202

### MLS #1558806

**2,226** Sq. Ft. (\$129 / sqft)

Days on market: 40

\$287,500

**SOLD** 8/30/22















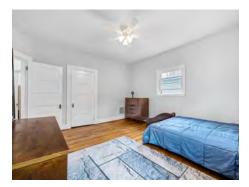














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## 537 Marie Avenue Avalon, Pennsylvania 15202

MLS #1574887

## \$274,900

**ACTIVE** 9/6/22



4 Beds 1.20 Baths Year Built 1902

**1,875** Sq. Ft. (\$147 / sqft) Days on market: 43



#### **Details**

Prop Type: ["Residence/

Single Family"]

County: Allegheny-North

Area: Avalon

Subdivision: Lawton

Style: 2 Story or 2 Level

Full baths: 1.0 Half baths: 2.0

Acres: 0.0646

Lot Size (sqft): 28 List date: 9/6/22

Updated: Oct 13, 2022 8:03

AM

List Price: \$274,900

**Orig list price:** \$295,000

Taxes: \$2,800

School District: Northgate

#### **Features**

Architecture: Other

Basement: 1

Basement Access: Walk Out

**Basement Description:** 

Unfin.

Baths Full Locations: Upper

**Baths Partial Locations:** 

Basement, Main

Construction: Vinyl

**Construction Type:** Existing

Cooling: Central

Fireplace Description: Non

Floors: Other, Vinyl

Heat Fuel: Gas

Heat: Forced Air

**Inclusions:** Central Vacuum, Dishwasher, Gas Stove,

Microwave Oven, Multi-Pane Windows, Pantry,

Refrigerator Insulation: Yes

Insulation Type: Blown in

Parking Description: Off-

Street Parking

Pool: false Roof: Asphalt

School Transportation: true

Sewage: Public Short Sale: No Sq Ft Source: Seller

Water: Public

## Remarks

This 4 bedroom 1 full bath 2 half bath home w/ bonus room/office is situated on a quiet street in the ever desirable Avalon Borough. It is one block away from the shops and restaurants on California Ave and a few blocks away from the

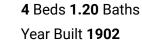


## 537 Marie Avenue Avalon, Pennsylvania 15202

### MLS #1574887

\$274,900

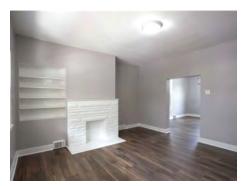
**ACTIVE** 9/6/22



**1,875** Sq. Ft. (\$147 / sqft) Days on market: **43** 



























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## 818 Florence Avenue Avalon, Pennsylvania 15202

MLS #1575745

## \$270,000

**ACTIVE** 9/12/22



5 Beds 2.10 Baths Days on market: 37 Year Built 1906



#### **Details**

Prop Type: ["Residence/

Single Family"]

County: Allegheny-North

Area: Avalon

Style: 3 or More Stories

Full baths: 2.0 Half baths: 1.0

**Acres:** 0.109

Lot Size (sqft): 40

Garages: 2

**List date:** 9/12/22

**Updated:** Oct 2, 2022 9:03

ΑM

List Price: \$270,000

Orig list price: \$270,000

**Taxes:** \$6,345

School District: Northgate

### **Features**

Architecture: Victorian

Basement: 1

Basement Access: Walk Out

Basement Description: Full Baths Full Locations: Upper

**Baths Partial Locations:** 

Main

Construction: Frame

**Construction Type:** Existing

Cooling: Window A/C

Fireplace Description: Decor

Floors: Ceramic Tile, Hard

Wood, Wall to Wall

Heat Fuel: Gas

Heat: Forced Air

Disposal, Gas Stove, Microwave Oven, Multi-Pane Windows, Refrigerator, Screens, Wall to Wall Carpet, Window A/C, Window

**Inclusions:** Dishwasher,

**Treatments** 

Parking Description: Off-

Street Parking

Pool: false Roof: Asphalt

School Transportation: true

Sewage: Public Short Sale: No. Water: Public

#### Remarks

Welcome to 818 Florence Avenue. The main floor features a welcoming entry, large living room, dining room and fully equipped kitchen. You'll love the granite countertops, newer cabinetry and appliances plus all the extra work space and



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## 818 Florence Avenue Avalon, Pennsylvania 15202

## MLS #1575745

\$270,000

**ACTIVE** 9/12/22



Year Built 1906



























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## 300 Elizabeth Ave Avalon, Pennsylvania 15202

MLS #1538261

Year Built 1923

## \$262,000

**SOLD** 3/17/22



3 Beds 1.10 Baths Days on market: 3



### **Details**

Prop Type: ["Residence/

Single Family"]

County: Allegheny-North

Area: Avalon

Style: 2 Story or 2 Level

Full baths: 1.0 Half baths: 1.0

Lot Size (sqft): 34

Garages: 1

List date: 2/7/22 **Sold date:** 3/17/22

Off-market date: 2/10/22

**Updated:** Mar 18, 2022 5:05

Inclusions: Dishwasher, Gas

ΑM

List Price: \$259,900 **Orig list price:** \$259,900

**Taxes:** \$3.237

School District: Northgate

#### **Features**

Architecture: Colonial

Basement: 1

Basement Access: Walk Up

Baths Full Locations: Upper **Baths Partial Locations:** 

Basement

Construction: Frame

**Construction Type:** Existing

Cooling: Central

Floors: Hard Wood, Vinyl,

Wall to Wall Heat Fuel: Gas Heat: Forced Air

Stove, Microwave Oven, Refrigerator **Insulation:** Unknown

**Parking Description: Detached Garage** 

Pool: false

**Roof:** Composition

Sewage: Public Short Sale: No

Water: Public

#### Remarks

Beautifully remodeled home in Avalon featuring new Hardwood Flooring in Living Room & Dining Room as well as new Modern Light Fixtures throughout. The Kitchen is designed w/ White Shaker Style Cabinetry, White Calcutta Quartz Countertops, Stainless Steel Appliances, Modern Faucet & Matte Black Drawer Pulls. Upstairs youll find Comfortable sized

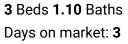


## 300 Elizabeth Ave Avalon, Pennsylvania 15202

MLS #1538261

\$262,000

**SOLD** 3/17/22



Year Built 1923



























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## 837 Chester Ave Avalon, Pennsylvania 15202

MLS #1548533

## \$260,000

**SOLD** 5/31/22



**4** Beds **3.00** Baths Days on market: **5** 

Year Built **1900** 



#### **Details**

Prop Type: ["Residence/

Single Family"]

County: Allegheny-North

Area: Avalon

Style: 3 or More Stories

Full baths: 3.0

**Acres:** 0.1

Lot Size (sqft): 93

Garages: 2

List date: 4/14/22 Sold date: 5/31/22

Off-market date: 4/19/22

**Updated:** May 31, 2022 10:19

ΑM

**List Price:** \$249,900 **Orig list price:** \$249,900

Taxes: \$7,399

School District: Northgate

#### **Features**

Architecture: Victorian

Basement: 1

Baths Full Locations: Main,

Upper

Construction: Frame

**Construction Type:** Existing

Cooling: Central

Floors: Hard Wood, Tile, Wall

to Wall

Heat Fuel: Gas

**Heat:** Forced Air

**Inclusions:** Dishwasher, Disposal, Gas Stove,

Microwave Oven,

Refrigerator, Washer/Dryer

Insulation: Unknown

Insulation Type: unknown

Parking Description: Off-

Street Parking Roof: Asphalt

Sewage: Public

Short Sale: No

Virtual Tour: View
Water: Public

#### Remarks

Captivating 1900's Victorian boasts charm & grace! Preserving its original historic character w/ the addition of modern comforts! Perfectly placed in the heart of Avalon just a short walk to the shops & restaurants on Lincoln Ave! Exquisite architectural details & craftsman finishes. A distinctive mission style entryway w/ stunning woodwork, showstopper



## 837 Chester Ave Avalon, Pennsylvania 15202

MLS #1548533

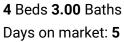
Year Built 1900

\$260,000

**SOLD** 5/31/22



Days on market: 5

























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## 442 N School St Avalon, Pennsylvania 15202

#### MLS #1555187

## \$250,000

**SOLD** 7/5/22



3 Beds 2.10 Baths Year Built 1920 **1,782** Sq. Ft. (\$140 / sqft)

Days on market: **4** 



#### **Details**

**Prop Type:** ["Residence/

Single Family"]

County: Allegheny-North

Area: Avalon

Style: 2 Story or 2 Level

Full baths: 2.0

Half baths: 1.0 Acres: 0.1074

Lot Size (sqft): 0.11

Garages: 2

List date: 5/19/22

**Sold date:** 7/5/22

Off-market date: 5/23/22

Updated: Jul 5, 2022 8:01

AM

**List Price**: \$230,000

**Orig list price:** \$230,000

### Features

Basement: 1

Baths Full Locations: Upper

**Baths Partial Locations:** 

Main

Construction: Frame

**Construction Type:** Existing

Cooling: Central, Window A/

С

Floors: Ceramic Tile, Hard

Wood

Heat Fuel: Gas

Heat: Forced Air

**Inclusions:** Dishwasher, Refrigerator, Washer/Dryer

Parking Description: On-

Street Parking

Pool: false

**Roof:** Composition

School Transportation: true

School District: Northgate

Sewage: Public Short Sale: No

Taxes: \$5,866

Sq Ft Source: Tax Record

Water: Public

#### Remarks

Updated, spacious move in ready home! Covered front porch welcomes you and leads to spacious foyer. Bright, open concept dining and living room with beautiful hardwood flooring and recessed lighting. Dining area showcases a stone fireplace feature. Living room area offers built in storage with custom cabinets and the cutest dog/cat food and water



## 442 N School St Avalon, Pennsylvania 15202

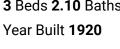
### MLS #1555187

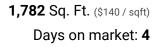
\$250,000

**SOLD** 7/5/22



3 Beds 2.10 Baths Year Built 1920



























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## 321 Mckinley Ave Avalon, Pennsylvania 15202

MLS #1553718

## \$225,000

**SOLD** 8/3/22



**4** Beds **1.00** Baths Year Built **1930**  **1,944** Sq. Ft. (\$116 / sqft)

Days on market: **28** 



#### Details

Prop Type: ["Residence/

Single Family"]

County: Allegheny-North

Area: Avalon

Style: 2 Story or 2 Level

Full baths: 1.0 Acres: 0.082

Lot Size (sqft): 0.08

List date: 5/12/22

**Sold date:** 8/3/22

Off-market date: 6/9/22

**Updated:** Aug 7, 2022 4:03 PM

List Price: \$227,000

Orig list price: \$230,000

**Taxes:** \$2,776

School District: Northgate

#### **Features**

Architecture: Colonial

Basement: 1

Basement Access: Walk Out

Baths Full Locations: Upper

Construction: Other

**Construction Type:** Existing

Fireplace Description: dec

Floors: Hard Wood, Other

**Heat Fuel:** Gas **Heat:** Forced Air

Inclusions: Dishwasher, Gas

Stove, Microwave Oven

Insulation: Unknown

Parking Description: On-

Street Parking

Pool: false

School Transportation: false

Sewage: Public

Short Sale: No

Sq Ft Source: Tax Record

Water: Public

#### Remarks

Beautiful, well maintained home in a fantastic location. Close to downtown, local brewery, dining, shopping, parks, libraries and more! Easy access I-279, Rt 65 and airport. Covered front porch leads to a grand foyer with a gorgeous wood staircase. Foyer is flanked by Living room which offers brick fireplace and flows in large dining room showcasing second fireplace, built in china hutch and large window. Eat-in kitchen off dining room with white cabinets, double ovens and



## 321 Mckinley Ave Avalon, Pennsylvania 15202

### MLS #1553718

**1,944** Sq. Ft. (\$116 / sqft)

\$225,000

**SOLD** 8/3/22



4 Beds 1.00 Baths Year Built 1930

























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## 319 McKinley Ave Avalon, Pennsylvania 15202

MLS #1570796

\$214,900

**SOLD** 10/12/22



Year Built **1905** 





#### **Details**

Prop Type: ["Residence/

Single Family"

County: Allegheny-North

Area: Avalon

Style: 3 or More Stories

Full baths: 1.0

Half baths: 1.0 Acres: 0.08

Lot Size (sqft): 34

Garages: 2

**List date:** 8/15/22

**Sold date:** 10/12/22

Off-market date: 9/3/22 Updated: Oct 16, 2022 5:57

PM

List Price: \$214,900 **Orig list price:** \$224,900 **Taxes:** \$2,195

School District: Northgate

#### **Features**

Architecture: Colonial

Basement: 1

Basement Access: Walk Out Basement Description: Full

Baths Full Locations: Upper

**Baths Partial Locations:** 

Main

**Construction:** Frame

**Construction Type:** Existing

Cooling: Window A/C

Fireplace Description: DECO

Floors: Hard Wood, Tile, Wall

to Wall

Heat Fuel: Gas Heat: Forced Air Inclusions: Dishwasher, Gas Stove, Microwave Oven. Refrigerator, Wall to Wall Carpet, Washer/Dryer, Window A/C, Window

**Treatments** Insulation: Yes

Insulation Type: Blown in

Parking Description: On-

Street Parking Pool: false

Roof: Asphalt

School Transportation: false

Sewage: Public Short Sale: No

Water: Public

#### Remarks

This charming updated home has so many outstanding features including; hardwood floors, built-in bookcases, newer

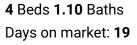


## 319 McKinley Ave Avalon, Pennsylvania 15202

MLS #1570796

\$214,900

**SOLD** 10/12/22



Year Built 1905



























Christa Ross
RE/MAX Select Realty
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## Your Renovation Journey

The renovator's journey can be both overwhelming and exciting! We developed this path to help you know where you are and what comes next. Remember that every path will be a little different, and it's not always a linear process. The good news is we're here to personally guide you every step of the way.

## **Keys to Success**



Get pre-approved\* before you start looking at houses.



Set up email notifications and check your texts frequently! Your response speed keeps us on track.



The Pre-

Approval

Even if you are just thinking

homebuying process.

about buying a house, getting

pre-approval will jumpstart your

looking for a house and want to understand the mortgage process.

Start here if you are

## **Introductory Call** We learn where you hope to go.





## **Financial Overview** We'll pull your credit, ask about income

and debts, confirm your income and assets, and talk through loan types.



what to expect financially.

The Offer

Don't worry if your first offer is

rejected. You might just have to

kiss a few frogs before you find

your dream house.

**Budget Worksheets** 

We'll create scenarios to help you know

Start here if you already

have a house in mind or you put in an offer



## **Submit your Offer** Work with your real estate agent to

craft a competitive offer.



## Negotiate a closing date at least 60

Offer Accepted

days from your offer to allow time to organize your mortgage and project.



## Call us immediately when your offer

Be careful of financial changes before your loan is finalized. This could include opening a new credit card, big

purchases, or big deposits.

Call us!

has been accepted.



## **Send Your Documents** Your punch list will include paystubs,

W2s, and bank statements.



## A mortgage goes through a series of approvals. We submit your loan application

**Submit Your Application** 

to our team once we have your documents and signed disclosures. Pay Appraisal Fee



We'll send you a link.

policy at least two weeks before closing.

You'll need a homeowners insurance



## Sequence Now the fun starts! Gather your financial documents and sign your initial loan disclosures.



Shop for Insurance

A quality, on-time bid is the secret to a smooth experience. It determines the value of your home and allows us to keep your loan moving.



## with while working within a budget and timeline. This is perhaps the trickiest part of the adventure—hang in there!

**Interview Contractors** 

**Submit Contractor Bid** You need a clear estimate of what's

You need a contractor and bid you're happy



## being done, including all labor & materials (sorry—no DIY in the budget). If you're moving walls or

adding space, you'll need drawings for the appraiser. **Order Appraisal** The appraiser will value the home based

on it's post-renovated state.



## **Contractor Bid** Before your loan can be approved, you'll need to get a certified contractor to

**Prepare Your** 

estimate the cost of your renovations.



## With the bid and appraisal, our project team will confirm that your contractor is in good standing and we'll approve the project.

Approval &

Contractor

Validation



## **Contractor Coordination** We collect contractor insurance, licenses, and

**Appraisal Is In!** 

other basic info to validate them in our system.

We check the value and see if any other work needs to be addressed in the bid.



Moving quickly is the key!

**Submit your Docs** 

Even after loan approval, we may

need to send in more documentation.

The Final



## **Plan Your Down Payment** Choose either a cashier's check or wire transfer

close approximation.

**Closing Disclosures** 

At least three days before closing, you'll recieve draft documents to review & sign. Not your final numbers yet, but a pretty

for your payment to the title company.



through.

home owner.

# before you schedule your closing.

**Preparation** 

You're almost there. Make sure

you have these two items in place





## check or schedule your wire. Meet With the Title Company

**Prepare Your Payment** 

We'll tell you the final amount that you owe, and you can pick up your cashiers

Bring your photo ID and your cashier's check (or get the wire transfer sent). You'll review and sign forms with a title agent guiding you





## **Receive Your Keys** Congratulations! You are officially a







Your Draw Specialist will e-mail to introduce themselves and let you know what to expect in the draw phase.

a reality and enjoy your new home.



## Have Fun!

Work with your contractor to make plans







## **Reno Loan Cheat Sheet**



Product	Use	Units	Down Payment	Limit on Reno	Contractor Deposit	Additional Parties
Conventional HomeStyle®* or CHOICERenovation**	Primary Residence or Investment	1 - 4	5% for Primary; 20% for Investment	No more than 75% of the appraised value	30%	None
FHA 203k Limited	Primary Residence only	1 - 4	3.5%	Combined reno, contingency, and fees no more than \$35k	30%	None
FHA 203k Standard	Primary Residence only	1 - 4	3.5%	No limit	0%	HUD Consultant

## **Key for All Reno Loans**

- Itemized bid required to order appraisal
- Must appraise at or more than the combined sale price, renovation costs, and contingency
- Closing can typically take 60 days



### Jeff Philibin

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#### **Katie Grauer**

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